



18/08/2026

Makhinko Oleksandr

has successfully completed
AI Automator
course at GoIT

Certificate

Anton Chorny
CEO of GoIT



Unique ID 47572
AI Automator



goit.global

Supplement to AI Automator course certificate

General information

Start in AI

6 classes

21 hours

Prompt Engineering & AI Agents

7 classes

56 hours

5 assignments on Tech Skills

1 individual project

Automation in Marketing Systems

5 classes

44 hours

8 assignments on Tech Skills

1 individual project

Automation in Sales Systems

6 classes

72 hours

5 assignments on Tech Skills

1 individual project

Automation in Customer Service Systems

5 classes

50 hours

4 assignments on Tech Skills

1 individual project

Final Test

Total hours: 243



Supplement to AI Automator course certificate



Prompt Engineering & AI Agents units

- Unit 1.** Foundations of Prompt Engineering
- Unit 2.** Large Language Models: Architecture, Types, and Customization
- Unit 3.** No-Code Automation with n8n
- Unit 4.** Automating Google Services
- Unit 5.** Google Drive File Management and Data Tables
- Unit 6.** Building a Production-Ready AI Agent with n8n
- Unit 7.** Make as an Alternative Automation Platform

Automation in Marketing Systems

- Unit 0.** Introduction to Marketing Automation
- Unit 1.** AI-Generated Content for Telegram: Image Creation and Auto-Publishing
- Unit 2.** Landing Pages and Lead Collection: From Forms to Google Sheets and Telegram
- Unit 3.** Zoho CRM: System Overview and Funnel Integration
- Unit 4.** Email Funnels: Klaviyo, AI-Based Lead Qualification and Nurturing
- Unit 5.** Final Project: End-to-End AI Automation

Automation in Sales Systems

- Unit 0.** Sales Process Analysis
- Unit 1.** AI Sales Qualification: In-Depth Lead Readiness Assessment
- Unit 2.** AI Follow-Up Engine: Personalized Touchpoint Cascades
- Unit 3.** AI Sales Assistant: Proposals, Scripts, and Objection Handling
- Unit 4.** Building a Voice Agent
- Unit 5.** Reporting and Analytics
- Unit 6.** Final Project

Automation in Customer Service Systems

- Unit 1.** Strategic Analysis Prior to Automation
- Unit 2.** Selecting Automation Strategies and Tools
- Unit 3.** AI in Customer Service: Email Automation
- Unit 4.** AI-Driven Feedback Collection, NPS, and Customer Experience Analytics
- Unit 5.** Closing the Service Loop: SLAs, Tickets, and Escalations

